

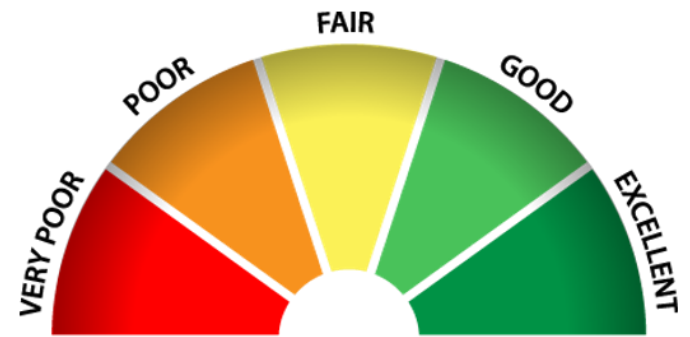


Understanding Leadership

Victor Douglas Malasowe

Why develop Leadership?

Your life depends on it!



John C. Maxwell's first law of leadership; The Law of the Lid says, "Leadership ability determines a person's level of effectiveness."

What exactly is Leadership?

“the process of influencing the activities of an organized group toward goal achievement.”

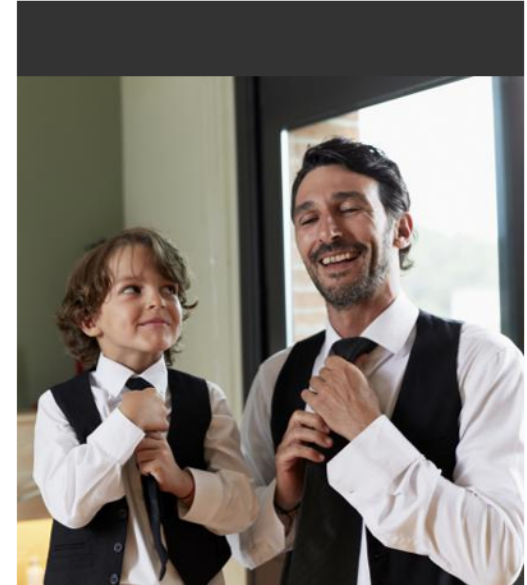


The ability to sell yourself to others, so that they can buy whatever vision you share with them

Influencing People



To influence someone means to inspire an idea in them or to motivate them towards achieving one



If your actions inspire others to dream more, learn more, do more and become more, you are a leader. **John Quincy Adams**

Inspiration

To stir up a feeling in someone that impels him to take an action or make a decision.



According to SDL, a US based Behavioral Science Consultancy Company: 90% of the decisions we make are based on emotion – we then use logic to justify our actions -

Motivation

A strong reason to achieve a feat.



Coaches who win get inside their players and motivate. Vince Lombardi

Elements of genuine followership

- Admiration
- Respect
- Friendship
- Loyalty
- Trust
- Confidence



People will most likely follow your lead
if they admire you, respect you or feel
safe around you.

Qualities of an Effective Leader



Heart of service

Those who take
responsibility for what
must be done often
find answers before
those who don't



The amount of good luck coming your
way depends on your willingness to act

Barbara Sher

A visionary attitude

Vision is a mental
picture of a
possibility



A person who sees a problem is a human
being; a person who finds a solution is
visionary **Naveen Jain**

Sources of Visions

- Information
- Imagination
- Inspiration



The visionary starts with a clean sheet of paper, and re-imagines the world.

Malcolm Gladwell

Generating Ideas

A leader's ultimate value to an organization is determined by the quality and frequency of ideas he contributes to the organization



"A leader is one who sees more than others see, who sees farther than others see and who sees before others see." – *Leroy Eimes, author and leadership expert*

Sources of information

- Books
- Tapes/CDs/DVDs
- Podcasts
- Search engines
- Seminars
- Courses
- Mentors
- Discussion groups
- Friends
- Games
- Work
- Social Media



Leadership and learning are indispensable to each other. **John F. Kennedy**

Imagination



The process of capturing a mental pictures in your mind.

The true sign of intelligence is not knowledge but imagination.

Albert Einstein

3 essential types of thinking for effective leadership

- Reflective Thinking
- Critical Thinking
- Creative Thinking



Thinking is the hardest work there is, which is probably the reason why so few engage in it. **Henry Ford**

Reflective thinking



- What happened?
- Why did it happen?
- How can we make it happen again?
- or how can we prevent it from ever happening again?

The real man smiles in trouble, gathers strength from distress, and grows brave by reflection.

Thomas Paine

Critical thinking

- What is the norm?
- Is this the best possible?
- Can there be a better way?



Innovation distinguishes between
leaders and followers- **Steve Jobs**

Creative thinking

Bringing into
existence what
has never
existed



CREATING
SOMETHING
OUT OF NOTHING

Without initiative, leaders are
simply workers in leadership
positions. **Bo Bennett**

Excellence

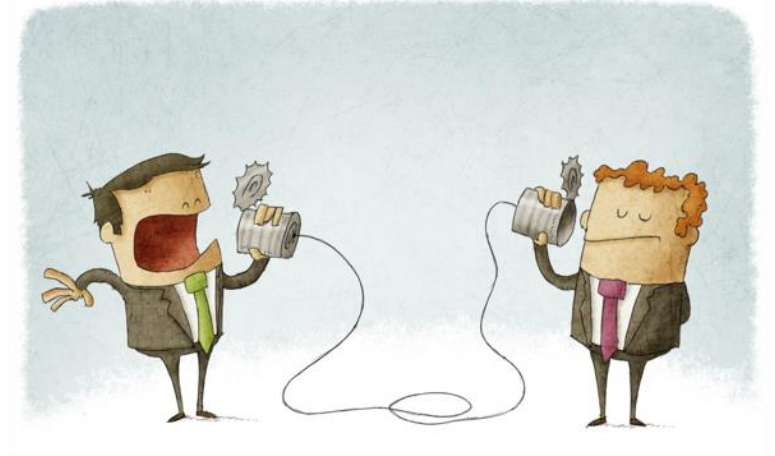
To excel means to stand out from the throng



Excellence is doing ordinary things extraordinarily well. John W. Gardner

Communication

Communication is the process of transferring idea(s) from one mind to another



The single biggest problem in communication is the illusion that it has taken place. **George Bernard Shaw**

Listening

Listening is intentionally making mental effort to clearly understand what the other person is saying



One of the most sincere forms of respect is actually listening to what another has to say. **Bryant H. McGill**

Character

The sum total of one's attitude, habits and personality



Character is like a tree and reputation like a shadow. The shadow is what we think of it; the tree is the real thing. **Abraham Lincoln**

Attitude

Your attitude
is the way you
see the world
around you

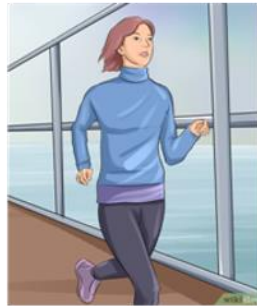


THERE ARE GOOD PEOPLE KNOWHERE!

Weakness of attitude becomes weakness
of character. **Albert Einstein**

Habit

A consistent behavior that has over time become a part of you.



Motivation is what gets you started. Habit is what keeps you going. **Jim Ryun**

Personality

Your personality is why you acts the way you do



Personality has power to uplift, power to depress, power to curse, and power to bless. **Paul Harris**

Competence/Personal Development

Intentionally improving on yourself



Success is not something you achieve, it is something you attract as a result of who you become – **Jim Rohn**

Competence

Your level of competence is what determines the value of task that can be committed to you



Success is not something you achieve, it is something you attract as a result of who you become – **Jim Rohn**

Personal Development Plan

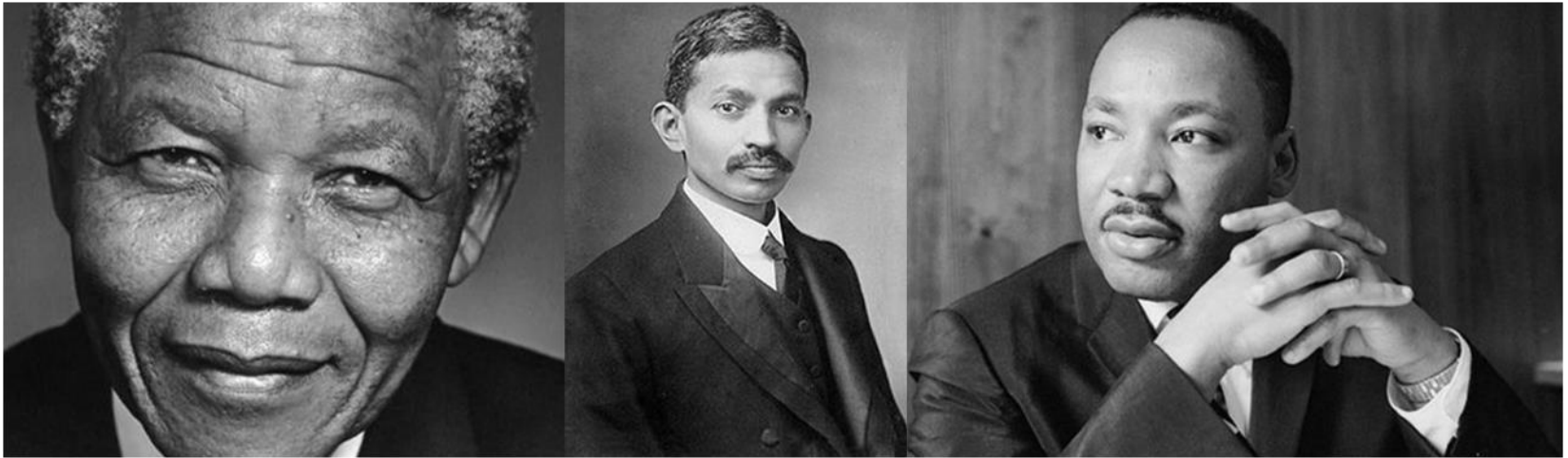
A plan is a document containing a statement of intent, clearly defined strategy towards actualizing the intent and the estimated cost to actualize it



Productivity is never an accident. It is always the result of a commitment to excellence, intelligent planning, and focused effort. **Paul J. Meyer**

Charisma

Other people mindedness



Other people mindedness is the heart of true charisma; take care of people and they will take care of your vision.

Discipline

Discipline is the core of leadership; every other thing depends on it



Discipline is doing what you need to do, regardless of how it feels –
Herbert H. Hubert

Essential skills for Leadership

- Attentiveness
- Communication
- Emotional Intelligence
- Inventiveness/initiative
- Proactiveness
- Responsibility
- Commitment
- Communication
- Mentoring



Knowledge is power. Information is liberating. Education is the premise of progress, in every society, in every family. **Kofi Annan**

Conclusion.

Leadership is not about a title or a designation. It's about impact, influence and inspiration. Impact involves getting results, influence is about spreading the passion you have for your work, and you have to inspire team-mates and customers. Robin S. Sharma



Most times people refuse to buy into a vision, it is because they are yet buy into the visionary. A people's person will always thrive higher and faster

Get in touch

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accounts

@mrpresidentnow

@its_mrpresident

Thank you

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